

# ASSETS UNDER MANAGEMENT ("AUM") REPORT FOR THE QUARTER ENDED DECEMBER 2013

## Asset class wise disclosure of AUM & AAUM

Category	Rs. in Lakhs	
	AUM as on the last day of the quarter i.e December 31, 2013	Average AUM for the quarter
Income	707,618.41	676,283.65
Equity (other than ELSS)	338,394.67	335,375.56
Balanced	0.00	0.00
Liquid	654,142.85	557,410.05
Gilt	11,482.54	7,937.65
Equity - ELSS	117,028.25	114,123.66
GOLD ETF	0.00	0.00
Other ETF	0.00	0.00
Fund of Fund investing overseas	9,986.92	9,120.07
<b>Total</b>	<b>1838653.64</b>	<b>1700250.64</b>

## Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the quarter
Top 5 Cities	71%
Next 10 Cities	17%
Next 20 Cities	5%
Next 75 Cities	3%
Others	3%
<b>Total</b>	<b>100%</b>